

# Let us help you successfully transition your family business



BUSINESS CENTRE SOLUTIONS

Business Centre Solutions three-part course, “Succession Planning for Family Businesses” is a unique opportunity to develop a customized comprehensive transition plan for your business that embraces the future. Working with a family business coach who is an expert in identifying and addressing familial issues, will result in the development of a succession plan that is both efficient and effective.

**E**very family business and every business owner is unique and there are no standard practices on how to best exit your company. The most successful transitions are made gradually with changes in responsibilities made over a period of months or sometimes years.

“Succession Planning for Family Businesses” begins with a needs assessment which takes into consideration the needs, goals and objectives of each family member. Most succession plans involve selling or transitioning the business to family, employees or an outside party. Each one of these exit strategies has its own pros and cons and may or may not be right for you. Our family coaches will work with you to develop an exit plan that considers the impact of business decisions on your entire family. They will conduct a comprehensive business review and develop a succession plan with a clear action path, coaching family members individually and jointly as needed.

The second part of the course is a one-week retreat



to Ayr, Scotland where a custom designed curriculum will be delivered by renowned academics and business professionals, all experts in their respective fields. Core competencies will include leadership, communication and change management.

Who should attend? Family members and non-related executives. Groups will be limited to 12 with a focus on interactive learning and case studies in the development of a personalized best practices succession strategy.



**Y**our home for a week will be the Learning and Innovation Centre located at Glenside Farm in Kirkoswald, a picturesque and historically interesting village located on the Firth of Clyde in the County of Ayrshire in south-west Scotland. Glenside offers a relaxed but safe and confidential setting for discussion and reflection.

This is your chance to escape your fast-paced, busy daily routine. Ayrshire is the perfect place to slow down and contemplate, without day-to-day distractions.

It's an opportunity to take a deep breath of clean cool air while reflecting on your personal future and the future of your family business. The Scottish spirit of ingenuity has seen family businesses thrive for generations. Yours can too!

The third part of the course

Business Centre Solutions has a network of experts who will help you develop a transition plan that works for you and your family. This is not a time to take chances. It is never too early to begin transition planning. Too often, it is overlooked and left so late that



begins on your return from Scotland. Your family coaches will continue to work closely with you to implement your succession and exit plan over time, allowing the new leader to learn the business and ensuring they are fully prepared when the time comes for you to leave. They will monitor your progress and provide you with feed-back for a smooth transition.

opportunities are lost and life-long objectives remain unfulfilled.

“Succession Planning for Family Businesses” coaching will meet all of your personal and business needs associated with the transition of your company. Our promise to you is that we will continue to work with you until the last signature is on the final contract.

*Let's make sure that you do your family business transition right. There are no second chances!*

**CONTACT US TODAY FOR MORE INFORMATION**

**Irene Barr**  
irene@businesscentresolutions.com

**604-468-7300**

**Ross Kierstead**  
ross@businesscentresolutions.com